














# Dr. Insa Flachsbarth

-  27 April 1979
-  married, 2 children
-  www.moje-in.de

## Languages

-  German ● ● ● ● ●
-  English ● ● ● ● ●
-  Spanish ● ● ● ● ●

## IT

-  MS Word ● ● ● ● ●
-  MS Powerpoint ● ● ● ● ●
-  MS Excel ● ● ● ● ●
-  Stata ● ● ● ● ●
-  R ● ● ● ● ●
-  Online Facilitation Tools ● ● ● ● ●
-  VN - Video cut ● ● ● ● ●

## About me

I am a multi-passionate person who loves and lives the concept of "lifetime learning". My experience ranges from a classical banking education, a Master degree in business studies, to commodity trading, and finally to climate research and research and teaching of globalisation issues in the context of agricultural and development economics. In my private life, I play improvisational theatre and since recently also the piano. As a researcher, I observe that different perspectives can unleash the power of innovation, but can also be extremely challenging at a personal level. In my role as coach, I contribute to making such interdisciplinary collaboration in heterogeneous teams not only more functional, but also more fun through a "playful" mindset. I am convinced that we all have a contribution to make on this planet, and that innovative solutions emerge when we bundle all our brilliant ideas and transcend silo thinking. This realisation and the pursuit of personal growth drive me in my daily actions.

## Work experience

- Since 06/2020 **Entrepreneur: Coach and Facilitator** Moje, Hamburg  
Individual coaching, coaching of interdisciplinary teams, training and group facilitation for an "entrepreneurial mindset" in the science sector.  
Mission: Creating a radically new, conscious and playful culture in the science system, so that inter- and transdisciplinary solutions can emerge, which the world so desperately wants to hear.
- 11/2019 - 05/2021 **Research Fellow** German Institute for Global and Area Studies (GIGA)  
Project: Land Matrix  
*Topic: Impacts of global large-scale land acquisitions*
- 02/2016 - 10/2019 **Postdoc** University of Göttingen  
RTG 1666 "GlobalFood" – Department of Agricultural Economics and Rural Development.  
*Topic: Transformation of global agri-food systems*
- 10/2010 - 11/2015 **Research fellow** Fundación Botín, CEIGRAM, Madrid  
Research for knowledge transfer into the society: Think tank Botín Foundation & Research Centre for the Management of Agricultural and Environmental Risks (CEIGRAM).  
*Topics: Socio-economic and environmental effects of globalisation of agricultural markets*
- 02/2009 - 11/2010 **Research fellow** PIK, Potsdam  
Joint project between Potsdam Institute for Climate Impact Research (PIK) and the German Institute for International Cooperation (Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ)).  
*Project: ci:grasp performs as a climate information service and provides sound knowledge on current and projected climate stimuli, climate impacts and adaptation options at the national, sub-national and regional level.*
- 03/2008 - 09/2008 **Oil trader** Mabanaft Deutschland GmbH & Co.KG, Hamburg  
Physical oil trading, Commodity hedging, Market analysis
- 03/2002 - 10/2007 **Bank officer** DZ BANK AG, München/Hamburg/ Frankfurt  
Student trainee program - Departments: Corporate finance; Economic research; Sales and Brokerage
- 06/2001 - 09/2001 **Bank officer** DG BANK AG, Hamburg  
Corporate finance – Medium-sized enterprises

## Skills at a glance —

### Coaching Skills

- ✦ Facilitation and moderation of interdisciplinary groups
- ✦ 100+ hours individual coaching
- ✦ Design Thinking methods
- ✦ Coaching for female entrepreneurs

### Conceptual skills

- ✦ International project management
- ✦ Leading interdisciplinary research projects
- ✦ Conceptualisation and teaching of university lectures and (soft-skill) training modules

### Communication und presentation

- ✦ Presentation experience at scientific conferences and for policy advice
- ✦ Idea pitching
- ✦ Applied improvisation skills

### Quantitative skills

- ✦ Empirical research: econometric and statistics, micro- und macro (panel) data analysis, qualitative interviews
- ✦ Cost-benefit Analyses
- ✦ Financing

## What others say about me —

- 👤 Compassionate listener
- 👤 Enthusiastic and joyous
- 👤 Visionary and solution-seeking
- 👤 Idea-bonding
- 👤 direct and open communicator
- 👤 Self-reflective
- 👤 Analytical and eloquent

## Memberships —

Mentor network MentoME  
International Coaching Federation (ICF)  
Falling Walls Foundation  
International Association of Agricultural Economists (IAAE)

## Cooperative ventures and research visits

12/2018	<b>KU Leuven University</b> Topic: Private sustainability standards in global food supply chains	Leuven, Belgium
08/2013 - 05/2014	<b>German Institute for Global and Area Studies (GIGA)</b> Topic: Rural structural change and income dynamics in Peru	Hamburg
09/2012 - 12/1012	<b>International Food Policy Research Institute (IFPRI)</b> Cooperation: Global food trade and production scenarios and their economic and environmental effects	Washington D.C.

## Education

01/2020 - 06/2021	<b>Coach Training Programm</b> <i>Degree:</i> Entrepreneurial Professional Coach, accredited by the International Coaching Federation (ICF) <i>Concept:</i> Ontological coaching model <b>Female Empowerment Coach Training</b> <i>Continued coach training:</i> Accredited by the International Coaching Federation (ICF)	Academy for Coaching Excellence (ACE) Playing Big Facilitator Training by Tara Mohr
10/2019 - 04/2020	<b>PhD</b> <i>Abschluss:</i> International Doctor in agricultural economics <i>Grade:</i> Summa cum laude <i>Thesis topic:</i> A multi-scale analysis of transforming agricultural markets in the context of globalization: implications for natural resources, food prices and rural poverty in Latin America.	Universidad Politécnica de Madrid
10/2001 - 07/2007	<b>Business Administration</b> <i>Degree:</i> Business graduate <i>Note:</i> ∅ 1,8 <i>Thesis topic:</i> Particularities of business valuation in the film and television industry <i>Semester abroad:</i> <ul style="list-style-type: none"><li>• 2005 - 2006: Universidad del Azuay, Cuenca, Ecuador</li></ul>	University of Hamburg, Leibniz University Hannover
08/1999 - 06/2001	<b>Banking education</b>	DG BANK AG, Hamburg

## Awards and grants

2020	<b>Best Paper Award</b> Best article in International Agricultural Economics in 2020	International Association of Agricultural Economists
2019	<b>Dorothea Schlözer Mentoring-Program</b> Mentee	University of Göttingen
2015/16	<b>Award: Premio extraordinario de tesis doctoral</b> Spanish award for outstanding research in the field of agricultural economics	Universidad Politécnica de Madrid
2007	<b>Award: Above average performance in the field of business administration</b> 95th percentile of the academic year 2007	University of Hamburg